

NORTHEAST FLORIDA ASSOCIATION OF REALTORS® , INC.
CANDIDATE'S APPLICATION QUESTIONNAIRE FOR AN OFFICER OR DIRECTOR POSITION

1. Name Carray Young
2. Firm Name/Address NextHome Endless Summer 3132 St Johns Bluff Rd S Jacksonville, FL 32246
3. Position held at Firm (owner/broker, broker associate, sales associate, etc.)? owner/broker
 - a. Area of real estate specialty? Residential
 - b. How much time do you spend in this profession? Full Time
 - c. In what field is the balance of your time spent? _____
4. Number of years licensed. 8 Realtor® since. 2017
5. What was your occupation prior to obtaining a real estate license? REO Asset Manager
6. Will you commit to attending the monthly Board of Directors meetings, general membership meetings, and any other special meetings as required? yes
7. Are you willing to keep up with the volume of communications that concern association matters i.e., reading material, background material, etc.? yes
8. Do you understand that, as a NEFAR Officer/Director, you will not hold a ceremonial position but rather one with fiduciary duties, responsibilities, and obligations to assist in moving the Association forward in the coming years based on the Strategic Plan? yes
9. Do you understand that you may be asked to assist with special assignments during the year, and are you willing to commit to those assignments? yes
10. Do you contribute to RPAC? yes Would you be willing annually to become, at a minimum, a \$99.00 RPAC contributor as an Officer or Director of this Association? yes
11. What education level and skill sets do you possess that qualify you for the requested position(s)?
Bachelor's Degree in History
Currently serving on BOD
12. Qualifications (list positions held, year, and principal services if not on your attached resume/bio)
 - a. Realtor association activities (local, state, and national)
Local: Leadership Academy Graduate 2022, Northside Council Chair 2023 and 2024, BOD 2024,2025
WCR Events Director 2024 WCR 1st Vice President 2025,
State: Florida Realtors YPN Committee member 2023, 2024, FR Research Advisory Committee 2024, 2025
FR Director 2024, 2025, WCR Education Committee 2023, WCR Leap Graduate 2024, WCR Social
Media Vice Chair 2025, WCR Protocol and Etiquette Committee 2025
National: WCR Leadership Institute

b. Civic Activities

c. Leadership positions

Northside Council Chair 2023 and 2024, BOD 2024,2025,
WCR Events Director 2024 WCR 1st Vice President 2025,
WCR State Social Media Vice Chair 2025

13. What motivates your interest in serving as an Officer or Director?

I'm passionate about giving back to the industry that has given me so much. I want to be a voice for our members, especially those who are still finding theirs, and help create opportunities for others to rise and thrive.

Question 14. & 15. For MLS Director Position Only

14. Please describe your level of expertise regarding MLS technology.

15. What is your knowledge of RETS, RESO, Data Integrity, and the new MLS rules and guidelines?

16. If selected by the Nominating Committee, I will abide by the Leadership Standards of Conduct in the NEFAR Policy Manual and I will commit to the duties of the position(s) if selected, including a minimum donor of \$99 for RPAC annually and serve in any of the following Officer/Director positions indicated below:

Carry Young
Candidate Signature

5/5/2025
Date

Please check any position or positions for which you desire to be considered by Nominating.

- | | | | | |
|-------------------------------------|-----------------------------------|----|--------------------------|-----------------|
| <input checked="" type="checkbox"/> | NEFAR Director | OR | <input type="checkbox"/> | NEFMLS Director |
| <input type="checkbox"/> | NEFAR President-Elect** | | | |
| <input type="checkbox"/> | NEFAR Treasurer** | | | |
| <input type="checkbox"/> | NEFAR Secretary** | | | |
| <input type="checkbox"/> | NAR Large Association Director*** | | | |

Carray Young | 904.316.1970 | NextHomeWithCarray@gmail.com

I'm Carray Young, Broker/Owner of NextHome Endless Summer, and a passionate advocate for growth, collaboration, and leadership in real estate. My journey in leadership began with a desire to not only grow personally and professionally but to help others rise along the way.

In 2022, I graduated from the NEFAR Leadership Academy, which sparked a deeper commitment to service within our industry. I currently serve on the NEFAR Board of Directors (2024–2025) and represent our association as a Florida Realtors Director (2024–2025). I also served on the Florida Realtors YPN Committee (2023–2024) and Research Advisory Committee (2024–2025), working to support the next generation of industry professionals and guide data-informed decisions for our future. I was the NEFAR Northside Council Chair (2023–2024) as well.

My involvement with the Women's Council of Realtors has played a significant role in shaping who I am as a leader. I've served on the 2023 State Education Committee, 2024 State Events and Communications Committees, and the 2025 Protocol and Etiquette Committee. I'm honored to be in the 2025 Class of the Women's Council of Realtors National Leadership Institute, and I currently serve as 2025 WCR First Vice President and 2025 State Social Media Vice Chair. I was the 2024 WCR Events Director. In 2023, I was recognized as the WCR Jacksonville Rising Star, an award that affirmed my dedication to service and growth.

Leadership, to me, is about being coachable, showing up consistently, and creating space for others to thrive. Every role I've taken on is rooted in that belief — and I'm excited for what's still ahead.