



LEADERSHIP ACADEMY APPLICATION

Name: _____

Company: _____

Business address: _____

Phone: _____ Cell: _____

Email: _____

1. What involvement have you had within NEFAR? _____

2. Have you been involved in any community/charitable activities? If yes, please elaborate: _____

3. What are your professional goals for the next three (3) years? What specific skills/knowledge do you hope to gain from your participation in the Leadership Academy? _____

I understand that if I am accepted into the academy, a 15-minute in-person interview will be required at NEFAR on November 7. My timeslot will be assigned by the date and time my application is received at LA@NEFAR.com.

I agree to arrive early to attend the 15-minute interview at a predetermined time. I have reviewed the 2026 Leadership Academy schedule of events/activities. If selected, I commit to attending all required sessions to graduate. I understand that there is no refund of the \$99 fee if I fail to fulfill my commitments, and I may be asked to leave the academy.

The cost is \$99 due on acceptance into the academy.

Applicant's Signature _____

I hereby nominate the above applicant for consideration in the 2026 Leadership Academy.

Broker/Office Manager/Sponsor Signature

Print Broker/Office Manager/Sponsor Name

Application submission deadline is 11 pm, October 31, 2025.

E-Mail Application to LA@NEFAR.com

(If more space is needed please attach additional sheet(s) of paper)



Leadership Development Schedule 2026

DECEMBER 18, 2025	R	Meeting #1 NEFAR Auditorium 9 am – 2 pm Academy Overview, Team Building Exercise, Team Project Discussion, Tour Building, Meet Staff
JANUARY 16, 2026	O/P	WGV Marriott, Luncheon Event 11:30 am – 1:30 pm Installation & Awards Gala (\$\$ REGISTRATION REQUIRED)
January 20 - 22, 2026	R	Tallahassee, FL (\$\$ REGISTRATION REQUIRED) GARD-Great American Realtor Days
JANUARY 23, 2026	O/P	REBarCamp One Coast (\$\$ Registration Required)
FEBRUARY 10, 2026	R	Meeting #2 NEFAR Auditorium 9 am – 2 pm Personality Exercise & Group Project
MARCH 11, 2026	R	Meeting # 3 NEFAR Auditorium 9 am – 2 pm NEFAR Committees, Leadership Opportunities, Structure, Project Follow up
APRIL 17, 2026	R	Leadership Academy Alumni Luncheon (Maggiano's) LA Alumni, current members, and future hopefuls join to discuss "Why Leadership Academy"
APRIL 22, 2026	R	FREC MEETING - DAY TRIP TO ORLANDO
MAY 8, 2026	R	NEFAR Fair Housing Luncheon, Jax Marriott 11:30 am – 1:30 pm (\$\$ REGISTRATION REQUIRED)
MAY 20, 2026	R	Meeting # 4 NEFAR Auditorium 9 am – 2 pm Spokesperson Training / Public Speaking / Team Meetings
TBD, 2026	O/P	District One Conference Attend District One Conference (\$\$ REGISTRATION REQUIRED)
June 5, 2026	R	RPAC Auction Ramallah Club & NEFAR (\$\$ REGISTRATION REQUIRED) Volunteer attendance mandatory day before and day of event.
JULY 18, 2026	O/P	NEFAR Waterway Clean Up
JULY 28, 2026	R	Meeting # 5 NEFAR Auditorium 9 am – 3 pm Parliamentary Procedure, How to Run a Meeting with a Purpose, Confidentiality Agreements, Attend Budget & Finance meeting, BOD meeting, and Q&A afterwards

Standard meetings will be held in the NEFAR Auditorium from 9am-2pm



Leadership Development Schedule 2026

AUGUST 19–20, 2026	R	Florida Realtors Annual Convention & Governance Meetings FR Annual Convention. Attend at least one full day. Overnight recommended
SEPTEMBER 18, 2026	R	Meeting # 6 NEFAR Auditorium 9 am – 2 pm Leading in a virtual environment/Conflict Management & Resolution Group Project
SEPTEMBER 25, 2026	R	NEFAR Annual meeting luncheon (Jacksonville Marriott) (\$\$ REGISTRATION REQUIRED) Attend the NEFAR Annual Meeting. Quick recap in the lobby
OCTOBER TBD, 2026	O/P	Realtor Builder Tradeshow (UNF University Center) (REGISTRATION REQUIRED but volunteer opportunities available) Attend Realtor Builder Tradeshow
NOVEMBER 13, 2026	R	Meeting # 7 NEFAR Auditorium, 9 am – 2 pm Project Presentations, Lessons Learned, Highs & Lows
JANUARY TBD, 2027	R	Graduation- NEFAR Annual Installation & Awards Gala

Registration fees, hotel costs and travel expenses are the individual responsibility of LA candidates

R – Required events

O/P - Non-Mandatory – Could be used as a substitution

R and O/P will be explained further during the first class

Standard meetings will be held in the NEFAR Auditorium from 9am-2pm