

NORTHEAST FLORIDA ASSOCIATION OF REALTORS® , INC.
CANDIDATE'S APPLICATION QUESTIONNAIRE FOR AN OFFICER OR DIRECTOR POSITION

1. Name Rory Dubin

2. Firm Name/Address United Real Estate Gallery 8380 Baymeadows Road, Suite 17, Jacksonville 32256

3. Position held at Firm (owner/broker, broker associate, sales associate, etc.)? Managing Broker
 - a. Area of real estate specialty? Residential, Commercial, Global, Land
 - b. How much time do you spend in this profession? 50 hours/week
 - c. In what field is the balance of your time spent? Teaching, family, travel

4. Number of years licensed. 21 Realtor® since. 2005

5. What was your occupation prior to obtaining a real estate license? Agribusiness management

6. Will you make a commitment to attend the monthly Board of Director meetings, general membership meetings, and any other special meetings as required? Yes, for NAR Director

7. Are you willing to keep up with the volume of communications that concern association matters i. e. reading material, background material, etc.? Yes

8. Do you realize that, as a NEFAR Officer/Director, you would not be in a ceremonial position but one with fiduciary duties, responsibilities, and obligations to assist in moving the Association forward in the coming years based on the Strategic Plan? Yes for NAR

9. Do you understand that you may be asked to assist with special assignments during the year and are you willing to commit to those assignments? Yes

10. Do you contribute to RPAC? Yes MI, PC, HF Would you be willing to annually become, at a minimum, a \$99.00 RPAC contributor as an Officer or Director of this Association? Yes

11. What education level and skill sets do you possess to qualify for the position(s) requested?
MBA Management, 45 RE designations, certifications & certificates, Florida RE Instructor, graduate of the Florida NAR Director Mentor/Mentee program, 3 years as NAR Director, 15 years on Board of Florida Realtors. 8 years on NAR committees and Advisory Boards, attendance at ~ 15 yrs. of NAR Meetings

12. Qualifications (list positions held, year, and principal services if not on your attached resume/bio)
 - a. Realtor association activities (local, state, and national)
see attached resume

b. Civic Activities

Boy Scout leader for over 20 years, past Advocacy Chairman for local chapter of the American Cancer Society, frequent volunteer to build wheelchair ramps with Landmark Foundation and/or Habitat for Humanity, past Area Governor for Toastmasters International & past club President and Founder and Mentor to another club, participant in Clean Up Florida Waters since inception, many years participant in Hunger Fight, 5-year participant for Pledge the Pink, President Elect for Jacksonville chapter of Asian American Real Estate Association, served as block captain for HOA, past Precinct Captain (& Poll Worker) volunteer for Supervisor of Elections

c. Leadership positions

see attached resume

13. Why are you interested in serving as an Officer or Director?

Having recently graduated from the FL NAR Director Mentor/Mentee program I'm in a stronger position to help advocacy and governance for our NAR members and to give updates to NEFAR as requested. This is particularly important in the new Strategic Plan for NAR with the many changes and challenges the Association is going through. I've served one term as an NAR Director and would like to continue my service for another term and represent our members

Questions 14. & 15. For MLS Director Position Only

14. Please describe your level of expertise regarding MLS technology.

15. What knowledge do you have of RETS and RESO?

16. If selected by the Nominating Committee, I will abide by the Leadership Standards of Conduct and I will commit to the duties of the position(s) if selected, including a minimum donor of \$99 for RPAC annually and serve in any of the following Officer/Director positions indicated below:

Rory Dunbar _____ 04/10/2026
Candidate Signature Date

Please check any position or positions for which you desire to be considered by Nominating.

- _____ NEFAR Director **OR** _____ NEFMLS Director _____
- _____ NEFAR President-Elect**
- _____ NEFAR Treasurer**
- _____ NEFAR Secretary**
- NAR Large Association Director***

**Email this application and any additional documents to Nominating@NEFAR.com
Applications received after May 10, 11:59 pm will not be eligible for consideration**

RORY DUBIN

United Real Estate Gallery, Jacksonville, FL - Managing Broker, REALTOR; RE Instructor since 2015

NAR: 2024-2026 Director, 2020-2022 CIPS Advisory Board, C2EX Ambassador; 2023-2026 Global Business & Alliances Comm.

NEFAR: 2024 President, 2014-2019 & 2021-2023 Director, 2023 PE, 2022 Treasurer, 2021 Sec., 2026 Education Advisory Task Force Chair, 2019 Leadership Academy Chair; 2018 Global Bus. Council Chair; 2017 & 2014 Chair/2013 Vice Chair -Leg. Affairs com.; 2014 Chair/2013 Vice Chair-Realtor/Builder Trade Show; 2012-2020 Global Bus. Council. 2013/14 Key contact. 2013 Leadership Academy; 2012-2013 Candidate Screening.

FL REALTORS - 2025 DVP & NAR Mentor program, 2015-2026 BOD; 2026 Credentials, 2022-2026 Global Business Comm., Resort & Second Home breakout, 2021 Exec. Committee, 2020 Issues Mobilization Task Force, 2018-2019 FL Realtor Party Coordinating Comm. (2019 Vice Chair); 2018 Chair/2017 V. Chair - State & Local Taxation Group., 2017-2019 Legislative Think Tank, 2019 Legislative & Reg. issues Group, 2016 Chair/2015 Vice Chair - Leadership Academy, 2013-15 com., Legislative Forum/Key Contacts subcom 2013-15; 2011 Leadership Academy, 2014 Awards subcom.; 2013-14 GARD subcom.; 2010-2011 BOD & Board Leadership Forum; 2011 Local Board Presidents' Information Exchange; 2011-2013, 2015, 2017 RPIC; 2009-2011 & 2017-2019 Public Policy & Planning Com. & State & Local Taxation subcom.; FR Honor Society - 18 yrs

Venice Area Board of REALTORS: 2011 Pres., 2010 PE, Director - 2009, 2009 Vice Chair - Special Events & Fundraising com., RPAC & Pol. Affairs com., & Strategic Planning (2010 Chair). Venice Area Chamber, Ambassador 2005-2011

REBI - 2023-2024 BOD, 2021 FL President, 2022 Chair Global Alliances; 2020 Finance Chair, & 2019 DVP

RRC – 2026-2027 Credentials Committee, 2024 Chair/2023 VC Election Implementation, 2021 FL Finance Dir. & Reg. Mastermind Div., 2020 NE FL Area Director, 2019 Local Network Director

Women's Council of REALTORS Governor 2018, DVP 2016, Pres. 2015 of Jacksonville network, 2013 VP of Membership; 2014 PE. Pres., 2008, Venice. Florida: 2015-2017 Finance & Budget com, 2017 Audit Chair, 2017 Leadership ID & Dev. com., 2014 FL Credentials Chair/2013 VC; 2012 FL Professional Dev. com.; 2011 VC, FL Technology Com.; 2010 FL Chair - Outreach & Influence Forum; 2009 FL Chair - PMN Task Force; 2008 FL Chair - Speakers & Programs Task Force

RE Credentials: ABR, CIPS, CRB, CRS, GKC, GREEN, GRI, HFR, PMN, SRES, SRS, AHWD, BPOR, CMRS, CNE, C-RETS, CSA, C2EX, e-PRO, FMS, MRP, NCS, PKC, PSA, RAM, RENE, RSPS. SFR, TRC, & Real Estate Investing, Residential Listing Specialist, Digital Marketing: Social Media, Divorce Specialist, Inside Sales Agent, Residential Home Buyer's Agent, Marketing the Listing, Marketing Strategy & Lead

Generation, Mobile Technologies: Virtual Agent, Negotiations, Planning & Zoning Resource, Probate Specialist, Real Estate Investing, & Luxury Homes certificates

AREAA Jacksonville Founding member and 2026 President Elect