

NORTHEAST FLORIDA ASSOCIATION OF REALTORS® , INC.
CANDIDATE'S APPLICATION QUESTIONNAIRE FOR AN OFFICER OR DIRECTOR POSITION

1. Name Anthony "Ant" Stroud

2. Firm Name/Address Navy To Navy Homes | 4540 Southside Blvd, #702, Jacksonville, FL 32216

3. Position held at Firm (owner/broker, broker associate, sales associate, etc.)? Broker Associate
 - a. Area of real estate specialty? Residential
 - b. How much time do you spend in this profession? Full Time
 - c. In what field is the balance of your time spent? Residential

4. Number of years licensed. 10 Realtor® since. 2016

5. What was your occupation prior to obtaining a real estate license? United States Navy

6. Will you make a commitment to attend the monthly Board of Director meetings, general membership meetings, and any other special meetings as required? Yes

7. Are you willing to keep up with the volume of communications that concern association matters i. e. reading material, background material, etc.? Yes

8. Do you realize that, as a NEFAR Officer/Director, you would not be in a ceremonial position but one with fiduciary duties, responsibilities, and obligations to assist in moving the Association forward in the coming years based on the Strategic Plan? Yes

9. Do you understand that you may be asked to assist with special assignments during the year and are you willing to commit to those assignments? Yes

10. Do you contribute to RPAC? Yes Would you be willing to annually become, at a minimum, a \$99.00 RPAC contributor as an Officer or Director of this Association? Yes

11. What education level and skill sets do you possess to qualify for the position(s) requested?
Please see attachment.

12. Qualifications (list positions held, year, and principal services if not on your attached resume/bio)
 - a. Realtor association activities (local, state, and national)
Please see attached resume.

b. Civic Activities

I currently serve in the United States Navy Reserves.

c. Leadership positions

Please see attached resume. I currently serve as the Talent Development Manager for my brokerage.

I currently serve as the Vice President for REBARCAMP One Coast & serve as the Vice President for Navy Reserve Center Jacksonville Chief's Mess. I am also the Regional Senior Enlisted Leaders for Navy Medicine Reserve Training Center Jacksonville Charlie Region.

13. Why are you interested in serving as an Officer or Director?

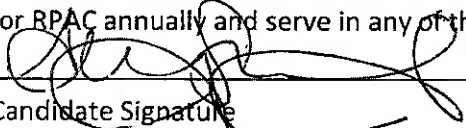
Please see attachment

Questions 14. & 15. For MLS Director Position Only

14. Please describe your level of expertise regarding MLS technology.

15. What knowledge do you have of RETS and RESO?

16. If selected by the Nominating Committee, I will abide by the Leadership Standards of Conduct and I will commit to the duties of the position(s) if selected, including a minimum donor of \$99 for RPAC annually and serve in any of the following Officer/Director positions indicated below:

 _____ Date 4.10.26

Please check any position or positions for which you desire to be considered by Nominating.

- NEFAR Director OR NEFMLS Director
- NEFAR President-Elect**
- NEFAR Treasurer**
- NEFAR Secretary**
- NAR Large Association Director***

Email this application and any additional documents to Nominating@NEFAR.com
Applications received after May 10, 11:59 pm will not be eligible for consideration

**** NEFAR Officer Positions:** These positions have additional requirements for a candidate to be considered by the Nominating Committee and to obtain an interview appointment. (FDLE background check & three-bureau credit report) See the next page for additional requirements that must be agreed to and completed by all candidates for NEFAR Officer positions.

***** NAR Large Association Directors:** When available from NAR, the NAR Large Association Director candidate must also complete a written NAR Director Application that includes the following:

- Statement by the applicant describing their involvement in real estate, why they are seeking a position on the NAR Board of Directors, and what they believe they can contribute in their role.
- Commitment to support the mission, priorities, and core values of NAR.
- Acknowledgment that the candidate will fulfill all duties and responsibilities of the role including but not limited to preparing for, attending, and participating in meetings and abiding by NAR policies and procedures.
- Have served in some capacity within NAR governance, a state or local association, or NAR Institute, Society, or Council.

The NEFAR Nominating Committee will review all NAR Large Association Director applications received by NEFAR to determine if they meet NAR's requirements for submission, if they do, they will be added to the NEFAR slate of officers and directors and voted on by the NEFAR REALTOR® membership. If NEFAR receives more applications than the number of allotted NAR Large Association Director positions, then NEFAR will submit only those with the highest number of member votes to fill the allotted positions.

Should no Member apply for this position, the President shall serve for a one-year term as a NAR Large Association Director. If the President does not wish to fill this NAR Large Association Director position, the Board of Directors will then elect the NAR Large Association Directors for a one-year term.

NEFAR's Large Association NAR Directors are required to annually satisfy all of the NAR Director's qualifications and performance expectations as outlined below and on NAR's website as periodically updated. The term of office may be up to three years, subject to annual membership fluctuations.

The Nominating Committee will review all NAR Large Association Director applications to ensure the candidates have met the qualifications and requirements. Once the Nominating Committee has confirmed the candidate has met the requirements and qualifications, the candidate shall be placed on the 2027 slate of officers and directors for membership vote.

Question 11: What education level and skill sets do you possess to qualify for the position(s) requested?

My qualifications are built on a foundation of education, leadership, and service. I am a graduate of both local and state leadership academies and hold multiple industry designations, reflecting my commitment to growth and professionalism, and as an instructor and speaker, I have developed the ability to communicate clearly and lead with purpose. Through my service at the local and state levels, I have gained experience in governance, strategic thinking, and guiding members through change, recognizing that strong leadership is not always about creating something new, but elevating what already exists. My military experience has shaped my ability to lead with steadiness, integrity, and clarity, especially in uncertain moments, allowing me to assess, adapt, and communicate a vision that builds trust. At my core, I am committed to serving our members and our association with integrity, focusing not on the title, but on the responsibility to lead with strength, purpose, and a clear path forward.

Question 13: Why are you interested in serving as an Officer or Director?

I am interested in serving as an Officer because I believe in the responsibility of leadership during times of change, and our members deserve a voice they can trust. Our association is built on a strong foundation, and while we must continue to grow and adapt, it is just as important to recognize and elevate the value we already provide. My desire to serve is not driven by title, but by a commitment to our members and the future of our association. Through my leadership experience, including my military service, I have learned how to remain steady, communicate clearly, and lead with integrity in both stable and uncertain moments. I am willing to listen, to challenge when necessary, and to help guide our association with a vision that brings clarity, confidence, and hope, ensuring every member feels supported and confident in the direction we are moving.



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INDUSTRY AND COMMUNITY INVOLVMENT

- NEFAR/FR/NAR Member | May 2016 - Present
- NEFAR RPAC Vice Chair | Jan 2023 - Dec 2023
- DEI Vice Chair | May 2022 - Dec 2023
- NEFAR Leadership Academy Chair | Jan 2024 - Dec 2024
- NEFAR RPAC Chair | Jan 2025 - Dec 2025
- NFEAR BOD | Jan 2024 - Dec 2025
- NEFAR Budget & Finance | Jan 2024 - Present
- NEFAR Candidate Screening | Jan 2024 - Present
- FR DEI Committee Member | Jan 2022 - Dec 2023
- FR BOD | Jan 2023 - Present
- FR Faculty Subcommittee | Aug 2022 - Present
- FR Leadership Academy Committee | Jan 2024 - Present
- FR Professional Development Committee | Jan 2025 - Present
- FR Curriculum Subcommittee Vice Chair | Jan 2026 - Present
- Residential Real Estate Council (RRC) Florida Education Leader | Jan 2024 - Dec 2024
- Florida RRC Finance Leader | Jan 2025 - Dec 2025
- Florida RRC BOD | Jan 2024 - Dec 2025
- National RRC Next Generation Chair | Nov 2024 - Nov 2025
- NEAR YPN Chair | Jan 2026 - Present
- Florida Realtors Instructor | Jan 2023 - Present
- RE BARCAMP One Coast Board | Jan 2024 - Present
- Honor Society Member | Jan 2023 - Present
- Presenter, Emcee & Keynote Speaker March 2023 - Present

PROFESSIONAL DEVELOPMENT

- Certified Residential Specialist (CRS)|April 2021
- NEAR Leadership Academy Graduate|December 2021
- Military Relocation Specialist (MRP)|November 2022



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REALTOR® RESUME



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PROFESSIONAL DEVELOPMENT

- NAR C2EX|September 2021
- Gold Key Certification|March 2022
- Florida Broker License|May 2022
- Florida Instructor License|April 2024
- Accredited Buyers Representative|January 2023
- At Home With Diversity (AHWD)|September 2022
- Short Sale and Foreclosure Resource (SFR)|September 2022
- Pricing Strategy Adviser|May 2019
- Edge Society Member|December 2021

EXPERIENCE

- Career: 173 Closed Sides / \$59,050,092 Production Volume
- Hero Rewards Given Back: \$263,000.00



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